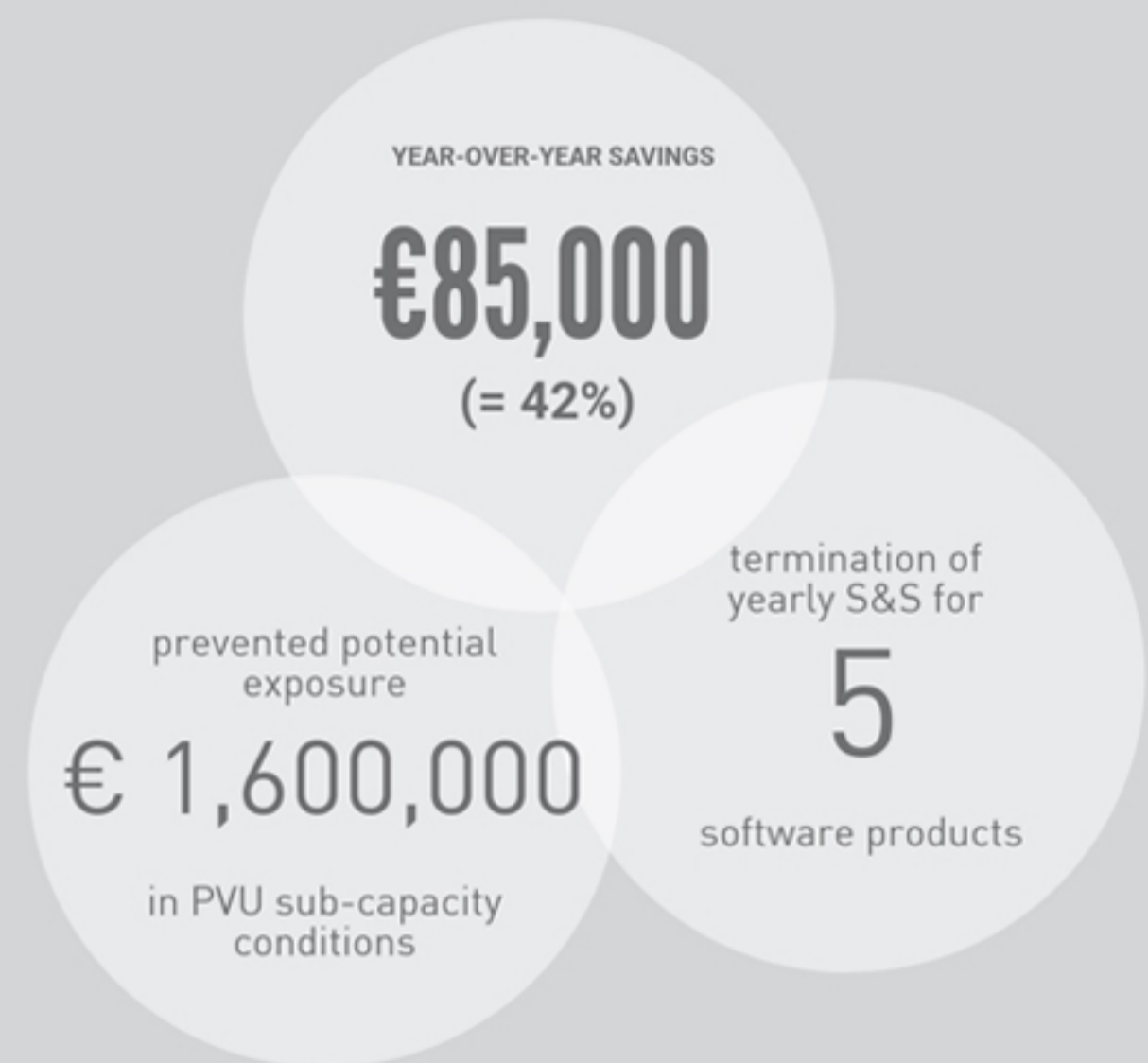


“A special case study that tells the story of how our IBM experts managed to create year-over-year savings and advise that resulted in a "Clean Auditor Report", with no findings.”



THE RESULTS AT A GLANCE

- Yearly savings on IBM renewal:
 - from 204k to 119k, a yearly saving of **€85,000** → **42%**
 - for 5 software products, the yearly S&S has been stopped
 - for 2 products, the numbers can probably further reduce per July 1st, 2019
- Prevented a potential financial exposure of **1.6 million** in PVU Sub-capacity Conditions
- Clean Auditor Report, with no findings
- Double number of licenses have been stopped
- Clarity on Sub-Capacity conditions regarding InfoSphere software (no need for ILMT)
- Realised focus on IBM software and correct housekeeping
- Methodology (o.w. audit agreement) can be re-used for other software publishers

Do you want to:

- lower licensing costs?
- be audit-ready?
- avoid heavy settlements?

Let us unlock your savings potential - our IBM experts will gladly advise you!

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